



HOSEA FELIX SANJAYA

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An Informatics Engineer student at ITS with a strong passion for problem-solving, technological innovation, and technopreneurship.

Education Level

SMAN 2 Kediri - Veteran Street No.7, Mojoroto, Kediri	Jul 2021 - Jul 2024
<i>Senior High School, Science, 92.85/100.00</i>	
Institut Teknologi Sepuluh Nopember - Teknik Kimia Street, Keputih, Surabaya	Aug 2024
<i>Bachelor of Informatics Engineer, 3.77/4.00</i>	

Organisational Experience

UKKRIS - Kediri/Indonesia	Aug 2022 - Aug 2023
<i>Treasurer</i>	
The Christian Spiritual Unit of SMADA (UKKRIS) is a student organization dedicated to strengthening faith, fostering spiritual growth, and building a supportive Christian community.	
- Managed financial administration and budgeting for 100+ members. - Oversaw fund allocation and meticulously tracked monthly expense reports to maintain a 0% discrepancy rate. - Prepared and presented 12 transparent monthly financial reports and 1 comprehensive annual report to the board. - Ensured accountability and efficiency in processing over Rp 12.000.000 in total organizational transactions throughout the academic year.	
GDGoC ITS - Surabaya/Indonesia	Nov 2024 - Present
<i>Member</i>	
The Google Developer Group on Campus ITS (GDGoC) ITS is a student-led community supported by Google, dedicated to enhancing technology, software development, and digital innovation skills. GDGoC ITS focuses on application development, AI, cloud computing, and Google Technologies-based solutions, while providing access to mentorship, workshops, and collaborative tech projects.	
- Participated in 4+ workshops and seminars focusing on Machine Learning, Cybersecurity, and Software Engineering. - Collaborated with peers and industry professionals in tech-focused learning sessions. - Gained insights into emerging technologies and applied software development best practices to complete 5+ mini-projects/modules.	
TDC ITS - Surabaya/Indonesia	Sep 2024 - Present
<i>Member</i>	
The Technopreneur Development Center (TDC) ITS is an organization dedicated to fostering technopreneurship, integrating technological innovation with business strategies.	
- Attended 3+ training sessions and discussions on business development, startup strategies, and product validation. - Analyzed real-world business case studies, gaining actionable insights into technopreneurship, market analysis, and business scaling. - Networked with industry experts and peers to enhance professional and entrepreneurial skills.	
Schematics ITS - Surabaya/Indonesia	Mar 2025 - Dec 2025
<i>Staff of sponsorship</i>	
Schematics is the largest annual national event organized by the Department of Informatics at Institut Teknologi Sepuluh Nopember (ITS). It serves as a premier platform to advance technological literacy and logical thinking through high-caliber competitions and educational programs.	
- Pitched to and communicated with over 160 prospective corporate sponsors to achieve the financial targets for Schematics ITS 2025. - Created and negotiated successful sponsorship proposals for event collaborations. - Maintained strong relationships with 10+ active sponsors, ensuring 100% fulfillment of contractual branding deliverables.	
HMTC ITS Internship - Surabaya/Indonesia	Nov 2025 - Dec 2025
<i>Staff Internship</i>	
HMTC (Informatics Student Association) is the official student governing body of the Department of Informatics at Institut Teknologi Sepuluh Nopember (ITS) Surabaya. Established as a hub for student development, HMTC fosters a collaborative ecosystem that integrates academic excellence, technical innovation, and leadership growth for over 1,000+ Informatics students.	
- Served as a Liaison Officer coordinating with speakers and key stakeholders, ensuring seamless communication and hospitality for an event of 100+ attendees. - Managed the procurement and preparation of technical equipment to support various event requirements and operational needs. - Executed field coordination and logistical setups, efficiently resolving 100% of real-time technical issues to maintain the event flow.	
Farewell Party HMTC ITS - Surabaya/Indonesia	Dec 2025

Staff

Conceptualized and executed a comprehensive farewell event for the Informatics Student Association (HMTc) to commemorate the conclusion of the cabinet's term. Directed the event's creative vision and logistical preparation to ensure a meaningful and seamless experience for all members.

- Designed the event's theme, rundown, and interactive activities, fostering appreciation and community engagement for 40+ attending members.
- Managed the setup of event venues and coordinated the necessary equipment and materials to support a smooth program flow.
- Assisted in the real-time coordination of 2 main event segments, ensuring all planned activities were executed exactly on schedule.

HMTc ITS - Surabaya/Indonesia

Mar 2026 - Present

Head of Event

HMTc (Informatics Student Association) is the official student governing body of the Department of Informatics at Institut Teknologi Sepuluh Nopember (ITS) Surabaya. Established as a hub for student development, HMTc fosters a collaborative ecosystem that integrates academic excellence, technical innovation, and leadership growth for over 1,000+ Informatics students.

- Spearheaded the planning and execution of major annual events such as TC Grandcup and TC Quadrathlon.
- Managed and mentored a dedicated team within the Event Bureau to streamline logistics, budgeting, and technical operations for large-scale departmental activities.
- Acted as the primary coordinator to provide a collaborative space for committees and participants, ensuring all event objectives aligned with the cabinet's strategic vision.

Schematics ITS - Surabaya/Indonesia

Apr 2026 - Present

Head of Sponsorship

Schematics is the largest annual national event organized by the Department of Informatics at Institut Teknologi Sepuluh Nopember (ITS). It serves as a premier platform to advance technological literacy and logical thinking through high-caliber competitions and educational programs.

- Spearheaded the fundraising strategy and managed a team of 7 staff to secure high-value partnerships with corporate stakeholders.
- Oversaw the entire sponsorship lifecycle, from initial prospecting and proposal tailoring to final contract negotiations and deliverable execution.
- Directed professional negotiations to meet financial targets.

Skills, Achievements & Other Experience

- **Trainings:** Inclination, LKMM Pra-TD, LKMW, PKTI TD, OKKBK HMTc, SQL Island
- **Achievements (2023):** Participated in the prestigious national informatics competition, engaging in advanced algorithmic problem-solving and computational logic.
- **Achievements (2024):** As a junior member of TDC ITS, I actively participate in various academic activities, including technopreneurship training, technology innovation discussions, and the development of technology-based business projects.
- **Achievements (2025):** 1st Place, Mobile Legends Tournament at TPKB ITS
- **Projects** (2024): I actively participated in four training sessions covering web development topics and successfully completed a final project by building a website using ReactJS and Tailwind CSS.
- **Projects** (2025): Engineered a robust and scalable web application using the Laravel framework, adhering to the Model-View-Controller (MVC) architecture. Focused on delivering a high-performance user experience while ensuring backend security and seamless data management.
- **Projects** (2025): I developed a dynamic web application using JavaServer Pages (JSP) to provide a robust and scalable server-side solution. Focused on implementing the MVC architecture to ensure a clear separation of concerns between user interface, business logic, and database management.
- **Projects** (2025): I developed a specialized algorithm to solve Wordle puzzles by implementing an efficient filtering system based on letter positions and exclusion rules.
- **Projects** (2026): I designed and developed a responsive company profile website for Artha Pamenang to enhance its digital presence and provide a professional platform for client engagement. Focused on delivering a seamless user experience (UX) and an intuitive interface (UI) that accurately reflects the company's corporate identity and services.
- **Hard Skills:** C, C++, Java, Python, HTML, CSS, JavaScript, React, Tailwind CSS, Web Development, UI/UX Design, Responsive Design, Git/GitHub, Sponsorship Prospecting, Contract Negotiation, Event Planning, Logistics Management, Google Workspace.
- **Soft Skills:** Strategic Leadership, Team Management, Professional Communication, Persuasive Negotiation, Project Coordination, Problem Solving, Analytical Thinking, Adaptability, Time Management, Relationship Building, Decision Making, Conflict Resolution, Attention to Detail.
- **Languages:** Bahasa Indonesia [Native], Javanese [Native], English [Intermediate].
- **Strengths:** Analytical Problem Solving, Adaptive Technical Learning, Persuasive Negotiation, Detailed Project Coordination, Collaborative Teamwork.
- **Weaknesses:** Public Speaking Anxiety (actively improving through leadership roles), Over-attention to Detail (refining through time management), Tendency to Over-analyze (balancing with efficient decision making).